



Compusense relies on TeraGo's end-to-end solution for their Private Cloud, Networking, Monitoring and Security needs



Company Overview

With over 30 years of research and innovation behind their name, Compusense Inc. is a world-renowned industry leader in consumer sensory testing and SaaS platforms. Since 1986, the company has taken sensory testing and consumer research from paper ballots to comprehensive online tests running in multiple languages. The world's leading food, beverage, flavour, fragrance, personal care and CPG companies use the knowledge and tools provided by Compusense to improve their products and delight their consumers.

Business Need

In order to effectively continue their operations, Compusense needed to seek out a new managed service provider that could engineer a customized private cloud environment that also addressed their networking, monitoring and security needs. It was very important to Compusense that they found a vendor that could store their data within Canada and meet their specific migration timelines.

Solution

Compusense chose TeraGo, a leading provider of cloud, colocation and connectivity services to migrate their data to a secure Canadian cloud environment and provide a fool-proof back-up solution. TeraGo provides an end-to-end solution by offering them a suite of services that will help protect and scale their data infrastructure. TeraGo's Private Cloud, powered by VMware's virtualization technology, has made this an ideal solution for Compusense since it is built for resource-intensive cloud workloads and single-tenant infrastructure.

Benefits

With TeraGo's solution, Compusense is now able to scale their infrastructure accordingly and maintain complete control over the environment. With the suite of services and dynamic solution provided by TeraGo, Compusense can continue providing their customers with exceptional service. By offering the Private Cloud, Compusense can maximize performance with the single tenant dedicated environment. The company can now focus on core business needs while leaving the infrastructure and cloud requirements to TeraGo.

“ It was important for us to work with a leading Canadian managed service provider who could meet our migration timelines and diverse set of requirements. We are excited to partner with TeraGo who was quick to engineer an end-to-end solution that addressed all of our challenges. ”

Karen Phipps - President, Compusense

Challenges

Compusense was looking for a new managed service provider that could build and manage a private cloud environment for them. Their challenge was to find a vendor who would be able to migrate their data within Canadian data centres and address their networking, security and back-up needs. Compusense chose TeraGo as the provider who met all their diverse requirements and strict migration timelines.

Why TeraGo

TeraGo provided a solution to these challenges by delivering private cloud, security, back-up and data migration services for Compusense within their data centers. TeraGo's Private Cloud is powered by VMware's virtualization technology and hardware from Cisco Systems which will allow Compusense to scale their data infrastructure accordingly and safely.

Benefits

With TeraGo's end-to-end solution, Compusense will be able to scale their infrastructure and be confident in the security of their data. The suite of services TeraGo offers, meets Compusense's diverse requirements and will help tackle some of the challenges the company is currently facing. Specifically, with a Private Cloud environment fully managed and monitored by TeraGo, Compusense will have the ability to focus on the more valuable areas of the business and let TeraGo take on the responsibility of maintaining the infrastructure.

On top of the services provided to Compusense, the company also benefited from TeraGo's responsive implementation and best-in-class customer service. Compusense received exceptional technical support throughout the process and were provided with a solution that exceeded their initial requirements.